

Representations & Warranties

By combining our deep understanding of global insurance markets, in-depth knowledge of both buyer- and seller-side R&W coverage and broad experience across the industry spectrum, we are ideally positioned to identify issues, offer practical assessments, and propose options for resolution. Niles Barton R&W lawyers are known for powerfully advocating our clients' positions at the negotiation table, in mediation and arbitration forums, and in litigation before state and federal courts.

Our strategic yet common-sense approach to solving problems allows our clients to serve the interests of their insureds while respecting the commercial relationships involved in the underlying transaction. In addition to working with insurers throughout the U.S., Niles Barton also represents a significant number of clients based in the London and European Union markets. The types of disputes we handle are equally diverse, ranging from intellectual property, material contracts and financial statement coverage issues to M&A breach of representation claims.

With an increasing number of companies seeking R&W insurance as they make significant buy or sell transactions, we know how critical it is for carriers to be confident their legal counsel is not only skilled in this specialized coverage, but also keenly aware of the market's challenges and trends. That is why we stay abreast of the latest competitive developments, the push-and-pull associated with broadening coverage without increasing premiums, the trend to restrict carriers' arbitration and litigation rights, and the importance of maintaining fidelity to policy coverages and conditions without compromising commercial relationships that are integral to successful transactions.

Related Attorneys

Cole E. Baker
Diane E. DiBlasio
Michele H. Dinterman
Emily N. Donahoe
Melody E. McGrath
R. Stark Merrifield, IV
Jeremy M. Rountree
Jeffrey A. Wothers

News & Insights

- Parametric Insurance: A Complementary Approach to Risk and Coverage?
- Jeffrey Wothers, Chair of the LifeBridge Health CEO Search Committee
- Congratulations Michele Hayes Dinterman 2025 Leaders in Law
- Congratulations Jeffrey Wothers named to the The Daily Record's 2025 Business Law Power List
- Michele Hayes Dinterman Featured in 2025 Maryland Super Lawyers Magazine
- Congratulations to Niles, Barton & Wilmer, LLP's 2025 Super Lawyers
- Niles, Barton & Wilmer, LLP sponsors the Local Government Insurance Trust's 2024 Annual Meeting
- Practical Tips for Mastering the 30(b)(6) Deposition, Michele Hayes Dinterman

- Congratulations to Michele Hayes Dinterman Honored as one of the Daily Record's Leading Women Under 40
- Niles, Barton & Wilmer, LLP is proud to have two lawyers recognized in the Best Lawyers: Ones to Watch® in America and five lawyers recognized in The Best Lawyers in America® 2025 editions.
- Michele Hayes Dinterman Selected to EnTERPreneur Mentoring Program as a Mentor
- Michele Hayes Dinterman, Esq. Named to The Daily Record's Leading Women Under 40
- Niles, Barton & Wilmer, LLP Welcomes our 2024 Summer Associates
- Congratulations to Niles, Barton & Wilmer's 2024 Super Lawyers
- Congratulations to Michele Hayes Dinterman, recipient of 2023 DRI Young Lawyers Committee Unsung Hero Award
- Niles Barton sponsors the Local Government Insurance Trust's 2023 Annual Meeting
- Jeffrey A. Wothers to Co-Present Lunch & Learn Webinar: Claim File Hygiene
- Partner Diane E. DiBlasio, LFA Women's Forum Panelist
- Niles, Barton & Wilmer, LLP is Pleased to Announce New Marketing Committee Leadership
- Congratulations to Craig D. Roswell and Michele F. Hayes on their COVID-19 Case Win
- Niles, Barton & Wilmer, LLP Attorneys Attend the 35th Annual PLUS Conference in San Diego, CA
- Michele F. Hayes appointed to the DRI Young Lawyers Steering Committee as Chair of the Networking and Activities Subcommittee
- London and Stockholm Client Visit
- Niles, Barton & Wilmer, LLP is pleased to announce the new Women's Committee Leadership
- Jeffrey Wothers Presents at American Bar Association Annual Midyear Meeting
- Jeffrey A. Wothers Named Carroll County Planning & Zoning Commission Chair
- Niles Barton Welcomes Sameerah R. Mickey, Esq.
- Niles Barton announces that Diane E. DiBlasio and Michele F. Hayes have been Elected to the Partnership
- Niles, Barton & Wilmer is proud to announce The Best Lawyers in America (2022 Edition)
- "Resolving Post-Acquisition Disputes: Representations and Warranties Claims"
- Twelve Niles Barton Attorneys Recognized by Maryland Super Lawyers 2020