

Representations & Warranties

By combining our deep understanding of global insurance markets, in-depth knowledge of both buyer- and seller-side R&W coverage and broad experience across the industry spectrum, we are ideally positioned to identify issues, offer practical assessments, and propose options for resolution. Niles Barton R&W lawyers are known for powerfully advocating our clients' positions at the negotiation table, in mediation and arbitration forums, and in litigation before state and federal courts.

Our strategic yet common-sense approach to solving problems allows our clients to serve the interests of their insureds while respecting the commercial relationships involved in the underlying transaction. In addition to working with insurers throughout the U.S., Niles Barton also represents a significant number of clients based in the London and European Union markets. The types of disputes we handle are equally diverse, ranging from intellectual property, material contracts and financial statement coverage issues to M&A breach of representation claims.

With an increasing number of companies seeking R&W insurance as they make significant buy or sell transactions, we know how critical it is for carriers to be confident their legal counsel is not only skilled in this specialized coverage, but also keenly aware of the market's challenges and trends. That is why we stay abreast of the latest competitive developments, the push-and-pull associated with broadening coverage without increasing premiums, the trend to restrict carriers' arbitration and litigation rights, and the importance of maintaining fidelity to policy coverages and conditions without compromising commercial relationships that are integral to successful transactions.

Related Attorneys

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News & Insights

- Niles, Barton & Wilmer is proud to announce The Best Lawyers in America (2022 Edition)
- "Resolving Post-Acquisition Disputes: Representations and Warranties Claims"
- Twelve Niles Barton Attorneys Recognized by Maryland Super Lawyers 2020